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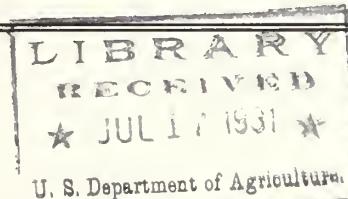


SPECIAL TRADE BULLETIN AND PRICE LIST



Wholesale Price List

July 1931



Getting Business By Being On The Job!

We'll grant that business has been rotten. There's no use trying to gloss over this fact. But you'll have to grant us that the turn is bound to come—just as it did following the "buyer's strike" back in 1921.

And you'll have to grant that there is business to be had today—depression or no depression! And there will be business to be had next year and the year after.

Who will get this business?

THE MAN ON THE JOB WILL GET THE BUSINESS! He will get it just because HE will be on the job working while so many others are "waiting for easier times." He will get the business because he keeps telling his customers and prospects that he wants their business! He will get the business because he has faith in himself, in his business, in his Nation and in his God!

The Show MUST Go On! The Show WILL Go On!

* * * * *

Here's a chance to make some real money by being on the job. Turn to page 3 and look at our June offer on Ferns—and don't forget the Dahlia Roots.

R. VINCENT, Jr. & SONS COMPANY

ESTABLISHED 1871

GROWERS TO THE TRADE

White Marsh

Long Distance Telephone
Chase 12-F-4—Baltimore Exchange

Maryland

ABUTILON

Eclipse—Mottled green and yellow.	per doz.	per 100
Savitz—Variegated white and green.		
2-inch.....	\$.75	\$ 4.00
3-inch.....	1.00	7.00

ACHYRANTHERAS

Besterii Mosiaca—Light yellow, mottled red.		
Blardi—Purple Crimson.		
Gibsoni—Light yellow.		
Lindenii—Dark purple.		
McNally—Broad leaves, streaked yellow.		
2-inch.....	\$ 4.00	
3-inch.....	7.00	

AGERATUM FRASERII—Dwarf Blue

2-inch.....	\$.75	\$ 4.00
3-inch.....	1.00	7.00

ALTERNANTHERAS

Aurea Nana—Yellow compact.		
Jewell—Rich Carmine.		
Versicolor—Crimson, chocolate.		
Brilliantissima—Bright red.		
Seyboldii—Yellow.		
Carroll Park Bedder—Light red.		
2-inch.....	\$.75	\$ 4.00
	\$37.50 per 1000	

BEGONIAS

Argenteo Guttata—Profusely branching long	per 100	
shining green leaves; thickly dotted with		
white spots; flowers in clusters of white		
tinged pink; well worth a place in every		
collection.		
2-inch.....	\$ 6.00	
3-inch.....	7.50	

Coralline Lucerne—A strong, vigorous upright	per 100	
grower, attractive bronze green foliage,		
spotted white. The beautiful bright coral		
red flower of heavy wax texture is freely		
produced in immense clusters.		
3-inch.....	10.00	

Luminosa—Christmas Red, dark red.		
2-inch.....	4.00	
3-inch.....	7.50	

Prima Donna—Carmine rose, good for winter	per 100	
flowering.		
2-inch.....	4.00	
3-inch.....	7.50	

CIGAR PLANTS—Cuphea Platycerata

per doz. per 100		
2-inch.....	\$.75	\$ 4.00
3-inch.....	1.00	7.00

COLEUS—Standard Varieties

Bob Roy—Pinkish red, crinkled edges.		
Brilliancy—Combination of yellow, pink and red.		
Crimson King—Bright carmine red.		
Dazzling Gem—Fancy pot plant.		
Duneria—Various shades of crimson.		
Eldorado—Old gold.		
Golden Bedder—Standard golden yellow.		
Harding—A wonderful combination of bright colors.		
Lord Palmerston—Dark maroon with dark crimson ribs.		
Queen Victoria—Cardinal red.		
Salvador—A combination of yellow, green and chocolate		
Sensation—Dark crimson maroon.		
Sun Ray—Crimson center, green and yellow edges.		
Trailing Queen—Combination of green, gold and pink.		
Verchaffelti—The standard crimson variety.		
Yellow Trailing Queen—Yellow bordered with olive		
green.		
per doz. per 100		
2-inch.....	\$.75	\$ 4.00
	\$37.50 per 1000.	
3-inch.....	1.00	7.00
	\$67.50 per 1000.	

DUSTY MILLER

Dusty Miller—Senecio Argenteus, silver foliage.		
2-inch.....	\$.75	\$ 4.00
3-inch.....	1.00	7.00

FUCHSIAS

Black Prince—Single, purple striped with red, red sepals.		
Elm City—Calyx of cochinchin red, large single, corolla		
of deepest red.		
Graff Witte—Red corolla, red sepals.		
Gloria de Marcellane—Large double, white corolla,		
sepals red.		
Julius LeJeune—Plum streaked rose.		
Marinke—Red flowered, tall grower.		
Speciosa—Single pink.	per doz. per 100	
2-inch.....	\$.75	\$ 4.00
3-inch.....	1.00	7.00

FUCHSIAS—IRWIN'S GIANT PINK

This is fast becoming a great favorite on account of its most pleasing habits, being early and free blooming dwarf, but robust growers, large double flower, the corolla being cameo pink, heavy veined; pale rose purple or with spinal red sepals.

2-inch.....	\$ 5.00	
3-inch.....	8.00	

FUCHSIAS—PRIDE OF ORION

A recent introduction of special merit. Extremely double and very large, tube pink with pure white corolla. Strongly recommended as a Mother's Day plant.

2-inch.....	\$ 1.50	\$ 10.00
3-inch.....	2.00	15.00

GERANIUMS

Abbie Schaffer—Soft crimson per doz. per 100

2-inch.....	\$ 4.00	\$ 7.00
3-inch.....	4.50	7.50

Alliance—One of the best hybrids between an ivy and a zonal, delicate lilac rose, upper petals blotted crimson.

2-inch.....	4.50	7.50
3-inch.....	4.50	7.50

Alphonse Ricard—Bright vermillion scarlet.

2-inch.....	4.50	7.50
3-inch.....	4.50	7.50

Beaute Poitevine—Lively light salmon.

2-inch.....	4.50	7.50
3-inch.....	4.50	7.50

Bertha de Presilly—Silver Rose.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Edmond Blanc—Bright scarlet cerise.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

E. H. Trego—Dazzling scarlet.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Gen. Grant—Orange scarlet.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Jean Vaud—A clear shade of mauve rose.

2-inch.....	4.00	7.50
3-inch.....	4.00	7.50

La Favorite—Pure white.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

John Doyle—Soft crimson red.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Marquis de Castellane—Soft crimson, varying to tomato red.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Mad. Landry—A brilliant shade of apricot.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Mad. Recamier—Pure white.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Mrs. E. G. Hill—Single, light salmon pink.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Mrs. Lawrence—An artistic shade of satiny salmon pink.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

S. A. Nutt—The standard red Geranium.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

Scarlet Bedder—Bright scarlet.

2-inch.....	4.00	7.00
3-inch.....	4.00	7.00

SCENTED GERANIUMS

Balm, Lemon, Oak Leaved, Capitatum, Nutmeg, Rose, Dr. Livingston, etc.

2-inch.....	\$ 4.00	
3-inch.....	7.00	

HARDY ENGLISH IVY

per doz. per 100

2-inch.....	\$.75	\$ 4.00
3-inch.....	1.00	7.00

HELiotrope

Madam Bruant—Dwarf grower, large truss.

2-inch.....	\$ 4.00	
3-inch.....	7.00	

Chieftain—The old fashion sweet scented variety.

2-inch.....	\$ 4.00	
3-inch.....	7.00	

Special for June



FERNS

Here is a chance to do some real merchandising. Ferns will be bought this coming fall—depression or no depression. You can buy them now for a mere fraction of what you will have to pay and what they will bring in the fall. The chances are that you have enough bench space available to carry a nice stock until fall—if you haven't it will pay you to make space for them.

This is one of the rare opportunities in your business to make a big profit.

Our special offer is on SCOTTI Ferns. We have an abundant stock in 3-inch pots. All good stocky ferns; should soon make attractive heavy plants. Pot bound and ready for shipment—in excellent shape for benching.

SPECIAL PRICES

while they last.

\$7.00 per 100

\$65.00 per 1,000

DAHLIA ROOTS

We anticipate our usual supply of our famous Dahlia Roots on which we are prepared to make special prices for fall shipment.

If you are interested we suggest that you write and ask for special price list.

ORDER BLANK

Date

R. VINCENT, JR. & SONS COMPANY
WHITE MARSH, MARYLAND

Please ship us the stock listed below for which we enclose

our { Money Order } for \$

Name _____

Address

City..... State.....

Shipping instructions: www.ams.org/ams/shipinstructions

(See reverse side for trade terms)

TRADE TERMS

PLEASE READ BEFORE ORDERING

ISSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

NOT LESS THAN SIX OF ANY VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charge made for packing or delivering to Express Company on orders of \$1.00 or more. A packing charge of 25 cents will be made on all orders less than \$1.00. All goods travel at customer's risk, and any claim for damage should be made to the Express Company upon receipt of goods.

CASH WITH ORDER

These prices are made on a strictly "CASH WITH ORDER" basis, regardless of the responsibility of the customer. We will however, allow 3% cash with order, 2% 10 days—all bills due net 30 days.

NON-WARRANTY

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

JAPANESE BEETLE QUARANTINE

While we are in the Japanese Beetle zone, it does not interfere with our shipping. Several intensive inspections have failed to discover any beetles within six miles of our place. All shipments are accompanied by a certificate.

FLORIDA PERMIT NOTE

We have a permit from the Florida Plant Board to ship our stock into Florida.

R. VINCENT, JR. & SONS COMPANY

GROWERS TO THE TRADE

Long Distance Telephone
Chase 12-F-4—Baltimore Exchange

WHITE MARSH

MARYLAND